



## Insurance Sales Representative

Elders Insurance  3.5 · [19 reviews](#)

 Ulladulla, Wollongong, Illawarra & South Coast NSW

 Other (Insurance & Superannuation)

 Full time

Posted 8d ago

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### Your Potential Employer

Elders Insurance is one of Australia's largest regional and rural insurance services and operates an agency network distributing general insurance products to regional and rural clients.

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This position offers you the opportunity to work with a supportive team whilst operating with a degree of independence. If you have ever wanted to work for yourself whilst also having structure and support, then this opportunity is for you.

## The role

We are looking for a new **SALES REPRESENTATIVE** to add value to our already successful team. You will be fully trained and mentored in company practices. Duties will include:

- Assist new clients to understand their insurance needs and provide advice. Focus will be on the Shoalhaven area including Nowra and surrounds.
- Quote and sell appropriate Elders Insurance policies to meet the needs.
- Develop your profile and create opportunities by establishing and nurturing key relationships o develop Nurture processing insurance quotations,
- Liaise with team and others to assist customer in making claims.

## You

*To be successful in this role you must be able to:*

- display a knowledge of general insurance (preferred but not required)
- have good communication skill and organisational skills
- obtain satisfactory police and ASIC clearances
- obtain or have already Tier 1 or Tier 2 accreditation in Australian Financial Services Reform Act 2001 (FSRA) Insurance (training provided)

## You will also have the following qualities:

- Get satisfaction from helping customers and a job well done.
- Comfortable meeting new people and fostering relationships.
- Self-starter with the ability to manage your own time well.
- Create trust by being helpful, honest, and reliable and expect the same in return.
- Utilise clear customer and team communication.
- Flexible with a positive can-do attitude and a willingness to learn.
- Excellent attention to detail with concern for quality and accuracy.

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- Negotiable Salary with costs e.g. transport, uniform, advertising
- Opportunity to build your own portfolio of customers and be remunerated accordingly.
- Flexible arrangements – it is expected you will work at least some time from home and visiting customers.
- Highly supportive team that makes your job easy  
We take care of the admin, debtors, and claims so you can focus on people and sales.
- Work life balance in a beautiful location
- Fully subsidised training and ongoing learning
- A well-respected Agency – be part of a small supportive team.
- The strength of an Exclusive Franchise - Elders Insurance - in a booming industry

**For further information please contact:** Matt Dell on Ph no. **0244551277**

Emailed applications including a covering letter and CV should be delivered/emailed to:

Post/ In-person:

Matt Dell  
Elders Insurance Ulladulla  
15 Boree Street, Ulladulla NSW 2539

E-mail: **[matt.dell@elders.com.au](mailto:matt.dell@elders.com.au)**

**Applications close :** 12 January 2024

## Employer questions

Your application will include the following questions:

Which of the following statements best describes your right to work in Australia?

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